

azara
USER CONFERENCE
APR 29–MAY 1
BOSTON, MA

2025

Quality and Operations Process Improvement for Success with VBC Models



Today's Presenters



Lindsey Hollenkamp, MBA
Deputy Director of Quality
and Practice Transformation
SIU Family and Community
Medicine



Michal Dynda, MD
CMO/CMIO
SIU Medicine

Mission

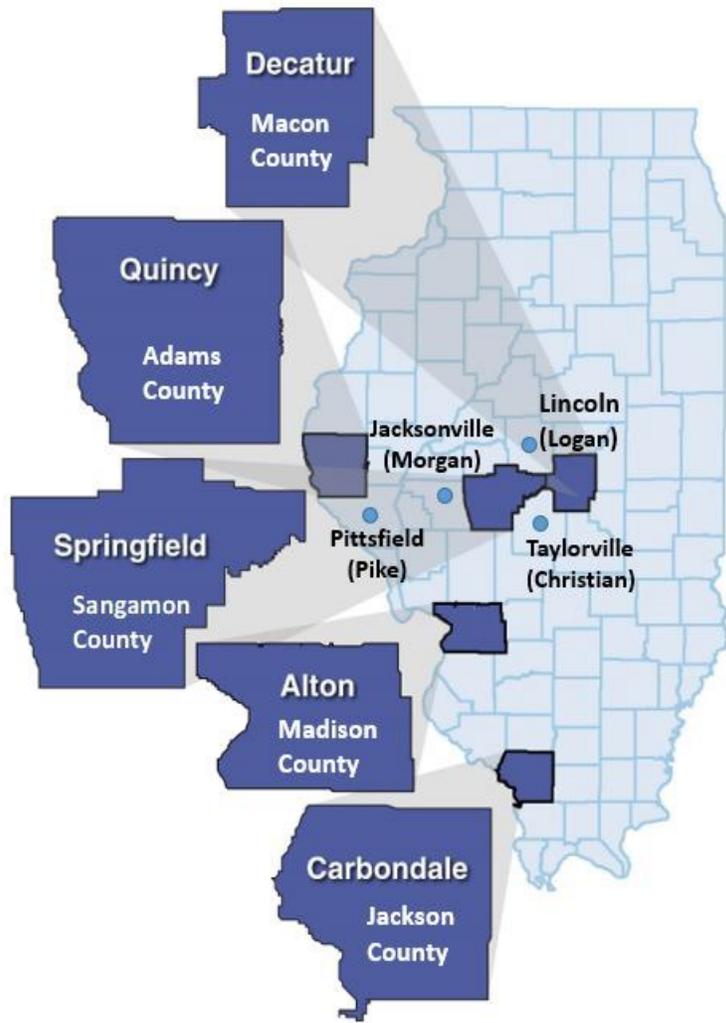
Serving the healthcare needs of our patient and our communities in a compassionate and affordable environment

Vision

We care, you matter. Providing compassionate quality health services and leading in healthcare education

Values

- **Family and problem-oriented care that is comprehensive and team based**
- **Quality care that is compassionate and affordable**
- **Healthcare education and training that advances knowledge**
- **Community based care in partnerships with organizations that share our vision**



Number of visits: 151,795
Unique patients: 46,682

Residents: 147
Family Medicine: 33/year
Internal Medicine: 16/year
Sports Med Fellowships: 4/year

6 outreach clinics in partnership with local health depts / Salvation Army

2 undergrad programs:
Med students: 80/year
PA students: 40/year

5 Family Medicine residencies

1 Internal Medicine residency

4 clinics integrated in mental health centers

4 dental clinics

2 mobile Care-A-Van clinics

Patient Population

Race

White: 69%

Black/African American: 17%

Unreported/Chose not to disclose: 11%

More than one race: 2%

Other: 1%

Payor Mix

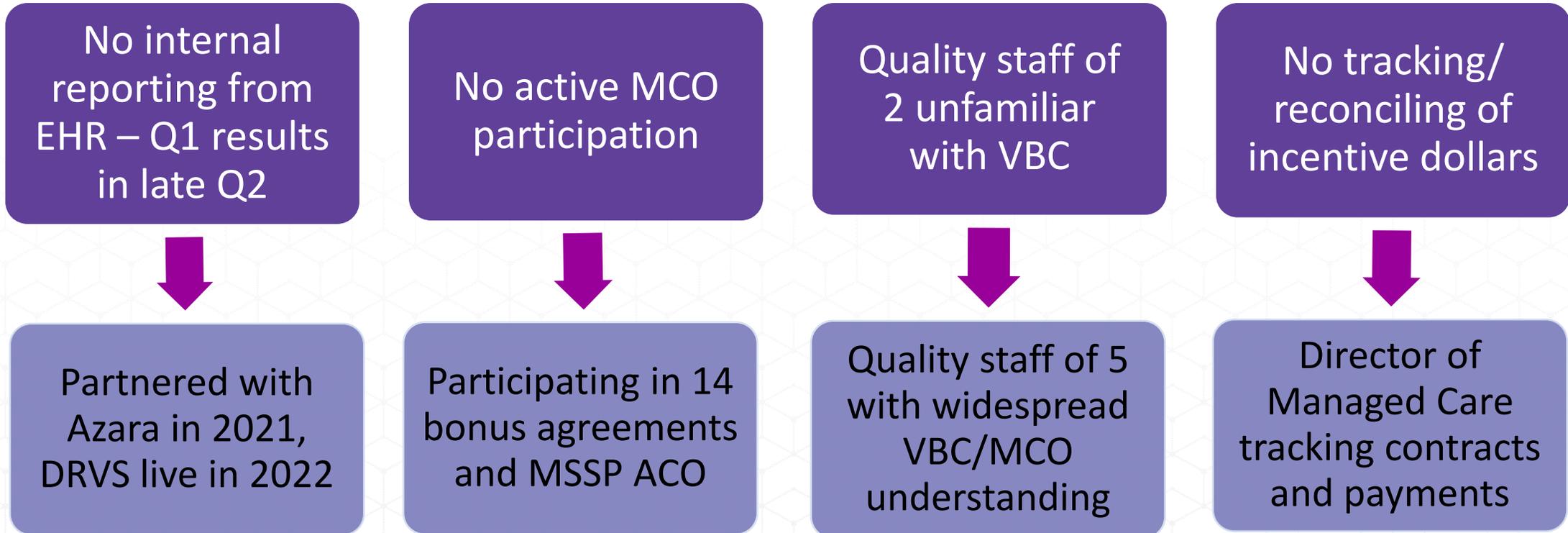
Uninsured: 4%

Medicaid: 43%

Medicare/Dual: 23%

Commercial: 30%

Value Based Journey – 2021 to Present Day



SIU Specific Barriers

Shared EHR

- Altera Touchworks, minimal customization capability
- Incompatible with many vendors
- Example: DRVS has EHR overlay tool not compatible with TW

State Entity/State University System

- State procurement laws
- Competitive pay rates

Residency

- Constant and continuous education
- Resident turnover – PCP reassignment every 2 years

Academic Medicine

- Faculty in clinic only 2-4 half days a week

Identified VBC Challenges

Variance in contract measures

- How to navigate 14 contracts with different measure sets

Attribution & exchanging data with payers

- Resolving issues with patient matching and leakage
- How to close care gaps

Provider education

- How to indicate which plan patient belongs to
- Resident turnover

MSSP ACO

- How to manage a group of patients we have no data for?

Other Considerations

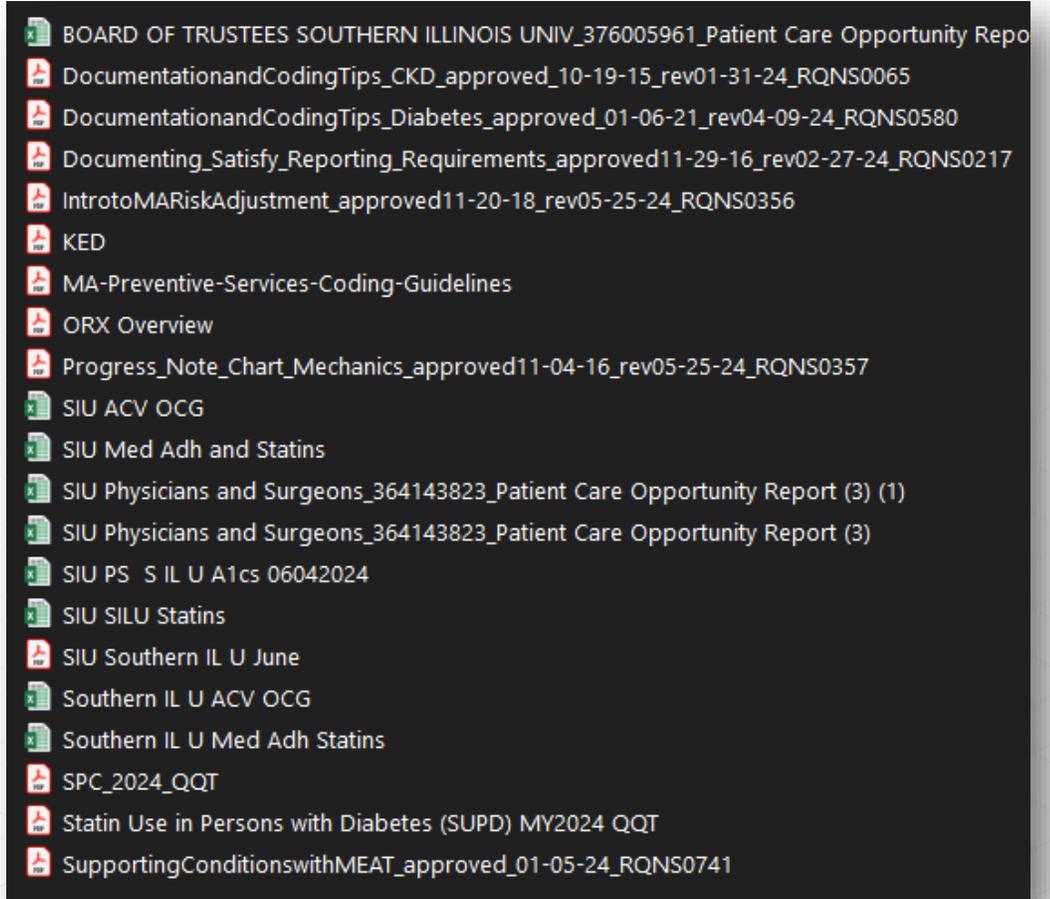
Provider and leadership buy in?

Staff for manual Care Coordination work?

Accountability?

Ability to audit?

How are you absorbing all the different reports, requirements, data elements and expectations so you can act on them?



*Files sent by a payor for a single month

Where to Start?



	11	21	0	6	0	7	9	13	16	6	6	13	
Measures	Aetna Medicare (PCIN)	BCBS Commercial ACO (MHP)	BCBS MMAI (MHP)	BCBS Medicaid QIP (MHP)	BCBS PHAI (MHP)	Health Alliance Commercial	Health Alliance Medicaid	Humana Medicare	Meridian Medicaid (MHP)	Molina Medicaid P4Q	Molina Medicaid VBC	United Healthcare Medicaid	
Breast Cancer Screening	X	X		X		X	X		X	X	X	X	9
Diabetes A1c Control <8%	X	X		X		X	X	X (<9%)				X (<9%)	7
Adult Access to Ambulatory Health Services / AWV							X	X	X	X	X	X	6
Cervical Cancer Screening		X		X					X	X	X		5
Colorectal Cancer Screening		X				X	X	X				X	5
Controlling Blood Pressure		X				X	X	X	X				5
Diabetes Care - Eye Exam	X	X					X	X				X	5
Statin Use for Persons with Diabetes	X						X	X				X	4
Medication Adherence for Cholesterol (Statins)	X							X				X	3
Medication Adherence for Diabetes Medications	X							X				X	3
Medication Adherence for Hypertension (RAS antagonists)	X							X				X	3
Prenatal and Post Partum Care		X				X			X				3

We started by organizing measures to determine low hanging fruit.

Master matrix that includes scorecards for payors, financial incentive outlines and side hustles to strategize.

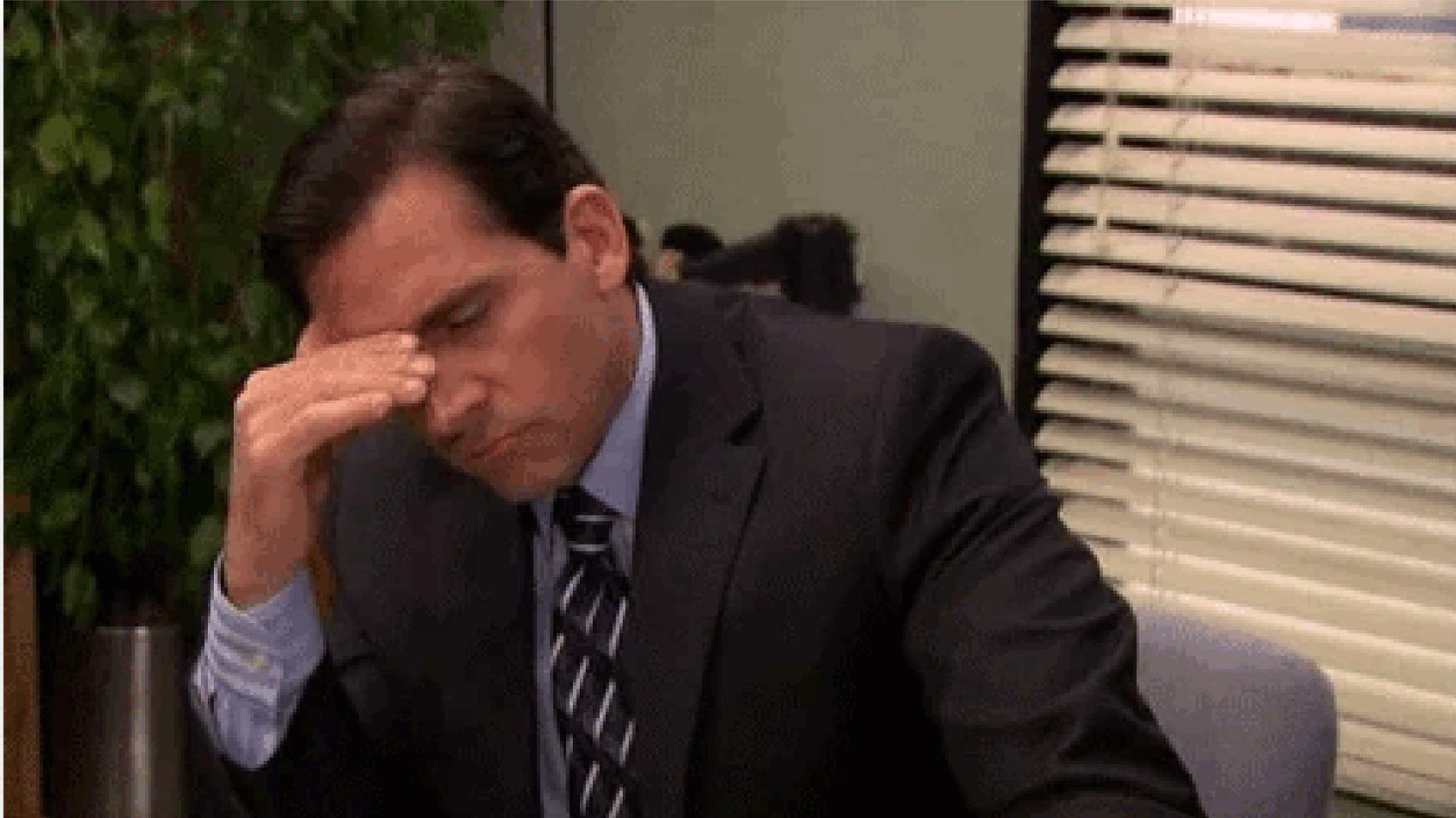
Insurance Payor	Bonus Opportunity Program	Bonus Opportunity Program Details	Potential Max Bonus	Current Bonus Earned	Estimated Earned Bonus Total	Missed Opportunity
Meridian	Continuity of Care Program (Appointment Agendas)	Offered bonus amount for each appointment agenda completed. Bonus amount increases as percentage of appointment agendas are completed. <50% = \$100 / 50% - 80% = \$200 / >80% = \$300	\$419,820	\$209,100	\$314,055 (+\$104,955)	\$105,765
Molina	Healthy Pregnancy Incentive Program	Offered bonus amount for two measures - prenatal visits in the first trimester (\$50) and postpartum visits 7-84 days after delivery (\$75). Specific coding required.	\$7650 [So far this year]	\$2850 Pre: 27/34 Post: 20/34	\$2850 ? Pregnant patients + scheduling	\$4,800
Molina	Behavioral Health Follow Up Bonus Program	Offered bonus amounts for follow up visits after mental health related hospitalization with a mental health practitioner. Offered bonus amounts for follow up visits after mental health or substance use emergency room visits. Bonus amount dependent on follow up time frame - \$250 for 7 days post discharge, \$150 for 30 days post discharge.	\$22,000 [So far this year]	\$9500 FUH 7: 11/39 30: 6/39 FUA 7: 6/26 30: 3/26 FUM 7: 15/23 30: 1/23	\$9500 ? Admissions related to mental health or substance use	\$12,500
United Healthcare	Medical Condition Assessment Incentive Program (MCAIP)	Bonus amounts offered for assessing diagnoses suspected by United Healthcare. Suspected diagnoses list compiled from chart information. Bonus pays \$20 per assessed diagnosis or for diagnoses assessed but not diagnosed. Offers \$10 per condition for fully assessed members. Offers additional bonus amounts if STAR rating of 4.0+ achieved and at least 65% of suspected diagnoses assessed. Bonus range \$25-\$125 PMPY.	\$116,250	\$4,360	\$7500 (+\$3,140)	\$108,750

“Side hustles”
– bonus opportunities outside of the typical pay for quality performance

Determine value/Missed Opportunity

Program	Estimated 2023	Max Opportunity	Missed Opportunity
P4Q Programs	\$61,131	\$581,759	\$520,728
Side Hustles	\$387,905	\$996,425	\$608,520
Totals	\$449,036 (28%)	\$1,578,184	\$1,129,248 (72%)

So then what?



Challenge: Variance in Contract Measures

Started sorting measure sets by creating a Plan Calculated scorecard for each payer.

Meridian MCO REPORT

PERIOD: 2024

FILTER

+ Add Filter

Update

REPORT

CARE GAPS

GROUPING: No Grouping

TARGETS: Primary Secondary Not Met

REPORT FORMAT: Scorecard

MEASURE	RESULT	TARGET	NUMERATOR	DENOMINATOR	GAP	TO TARGET	PAYER GAP	EHR GAP	
HEDIS BCS - Breast Cancer Screening - Plan Calculated	56.4%	55.0%	602	1,068	466	0	24	133	↓
HEDIS CBP - Controlling High Blood Pressure - Plan Calculated	38.3%	73.0%	510	1,332	822	463	272	110	↓
HEDIS CCS - Cervical Cancer Screening - Plan Calculated	59.6%	61.8%	1,378	2,312	934	51	56	291	↓
HEDIS GSD1 - Glycemic Status Assessment for Patients With Diabetes - Control - Plan Calculated	13.4%	61.0%	129	960	831	457	399	30	↓
HEDIS CHL - Chlamydia Screening - Total - Plan Calculated	51.6%	50.0%	144	279	135	0	0	101	↓
HEDIS CIS - Childhood Immunization Status - Combo 10 - Plan Calculated	22.0%	46.0%	13	59	46	15	0	4	↓
HEDIS IMA - Immunizations for Adolescents - HPV - Plan Calculated	33.1%	49.0%	47	142	95	23	0	8	↓
HEDIS WCV - Child and Adolescent Well-Care Visits (Total) - Plan Calculated	43.3%	62.0%	1,140	2,632	1,492	492	81	297	↓
HEDIS AAP - Adult Access to Preventive/Ambulatory Health Services (Total) - Plan Calculated	85.6%	83.0%	2,707	3,164	457	0	25	511	↓

Challenge: Variance in Contract Measures

Can individually set targets for each payer based on their benchmark structure.

Meridian MCO REPORT

PERIOD: 2024

REPORT

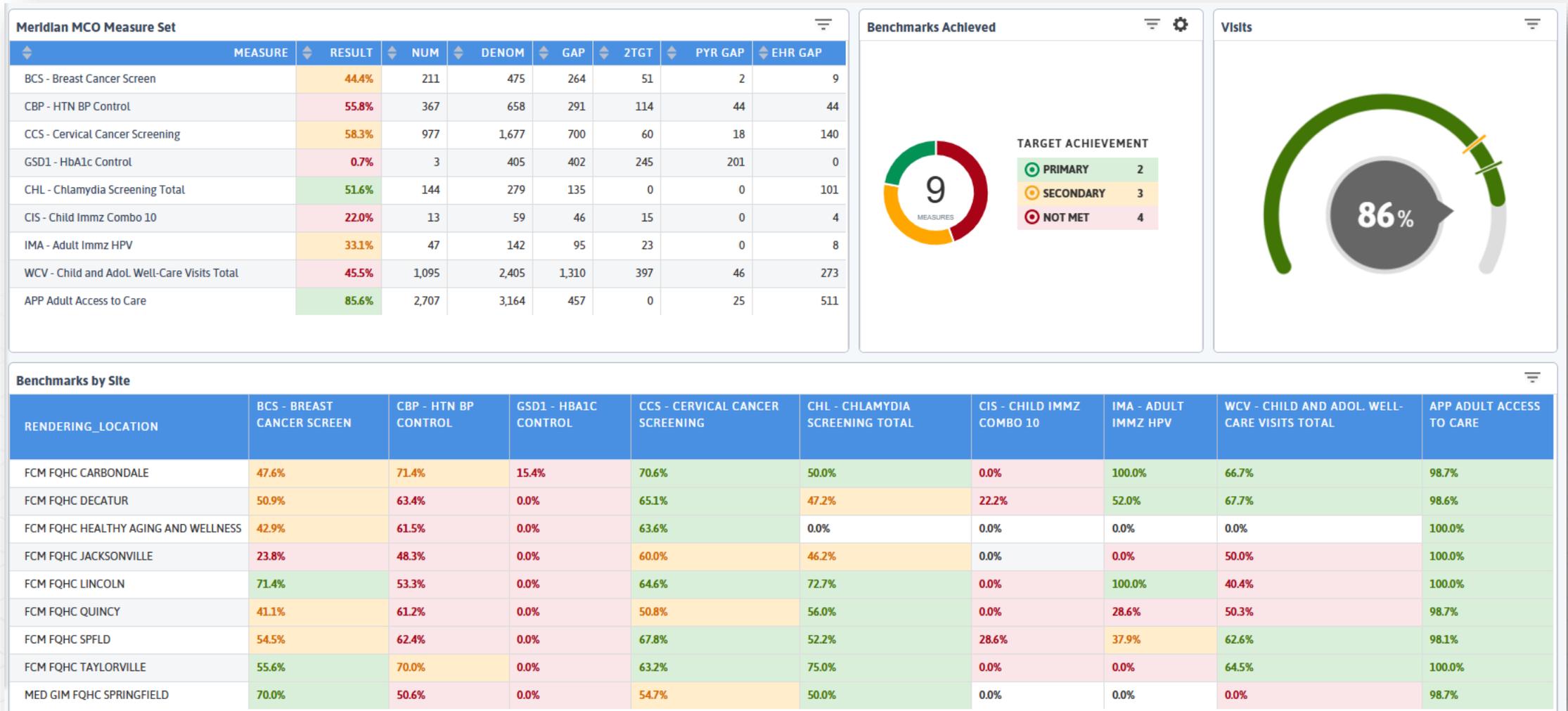
GROUPING: No Grouping

TARGETS: Primary (Green), Secondary (Yellow), Not Met (Red)

MEASURE	RESULT	TARGET
HEDIS BCS - Breast Cancer Screening - Plan Calculated	56.4%	55.0%
HEDIS CBP - Controlling High Blood Pressure - Plan Calculated	38.3%	73.0%
HEDIS CCS - Cervical Cancer Screening - Plan Calculated	59.6%	61.8%
HEDIS GSD1 - Glycemic Status Assessment for Patients With Diabetes - Control - Plan Calculated	13.4%	61.0%
HEDIS CHL - Chlamydia Screening - Total - Plan Calculated	51.6%	50.0%
HEDIS CIS - Childhood Immunization Status - Combo 10 - Plan Calculated	22.0%	46.0%
HEDIS IMA - Immunizations for Adolescents - HPV - Plan Calculated	33.1%	49.0%
HEDIS WCV - Child and Adolescent Well-Care Visits (Total) - Plan Calculated	43.3%	62.0%
HEDIS AAP - Adult Access to Preventive/Ambulatory Health Services (Total) - Plan Calculated	85.6%	83.0%

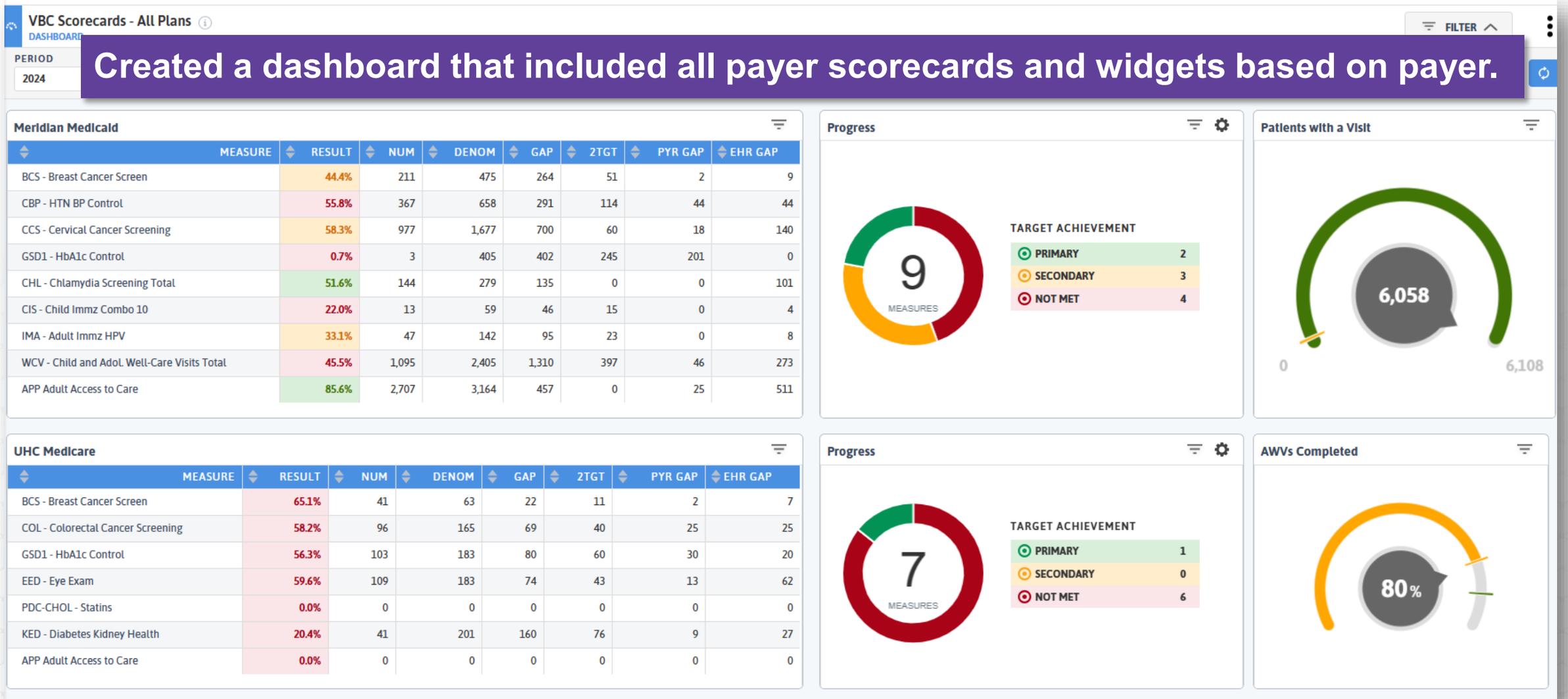
RESULT	TARGET	
56.4%	63.0%	Meridian BCS Target
38.3%	73.0%	Meridian CBP Target
59.6%	61.8%	Meridian CCS Target
13.4%	61.0%	Meridian A1c Target
51.6%	68.0%	Meridian CHL Target
22.0%	46.0%	Meridian C-10 Target
33.1%	49.0%	Meridian IMA Target
43.3%	62.0%	Meridian WVC Target
85.6%	83.0%	Meridian AAP Target

Challenge: Variance in Contract Measures



Created a dashboard for each payer including Plan Calc scorecard and additional widgets to help break down data.

Challenge: Variance in Contract Measures



Progress on meeting scorecard measures, patient visits vs AWVs

Challenge: Attribution

Plan Attribution

- Are patients on roster accurate?
- Medicaid plan of 6,000 – 500 patients never seen
- Providers can be auto assigned based on open panels and proximity
- Many plans require patient to call to correct PCP attribution

Provider Roster Verification

- Are affiliated providers correct?
- Plan was including providers termed >10 years ago
- Discovered issues with our credentialing department
- Need to audit process to ensure rosters being updated

Challenge: Attribution

Soft Matching Report

Compares payer members that did not match with patients in the EHR using various match mechanisms.

Member: IL14218463501	Plan: SIU Molina
Name:	MICHAEL G. SCOTT
DOB:	07/04/1776
Medicaid #:	314159265359
Medicare #	
Address 1:	520 N. 4 th Street
Address 2:	
City:	SPRINGFIELD
State:	IL
Zipcode:	62702
Email:	
Phone 1:	217-867-5309

Demo Data

DRVS Suggested Match Reason

First, Last, DOB, Sex

Force Matching

Allows you to manually match members from payer enrollment file.

Patient MRN: 130308	Find Other Patient
Name:	MICHAEL GARY SCOTT
DOB:	07/04/1776
Medicaid #:	00314159265359
Medicare #	
Address 1:	520 North Fourth
Address 2:	
City:	SPRINGFIELD
State:	IL
Zipcode:	62702
Email:	
Phone 1:	867-5309
Phone 2:	

Active Payers for this Patient

PAYER	POLICY #	START DATE	END DATE
MEDICAID MERIDIAN HEALTH PLAN INC	0012354687	01/01/2022	

Gap Closure and Data Exchange

Do you have a way to exchange data with payors to close gaps?

Some plans limit methods of supplemental data exchange

SFTP

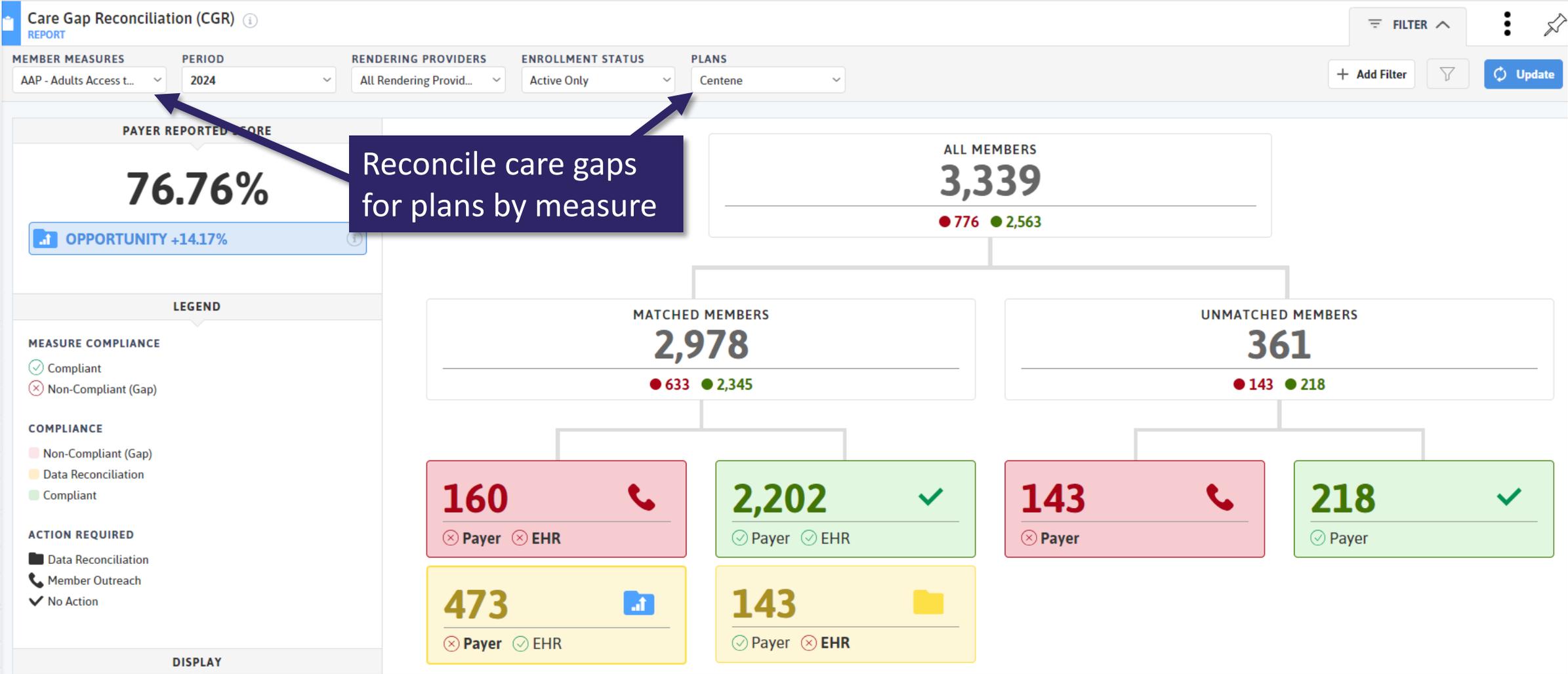
Manual chart scrub and portal upload

Plan chart access

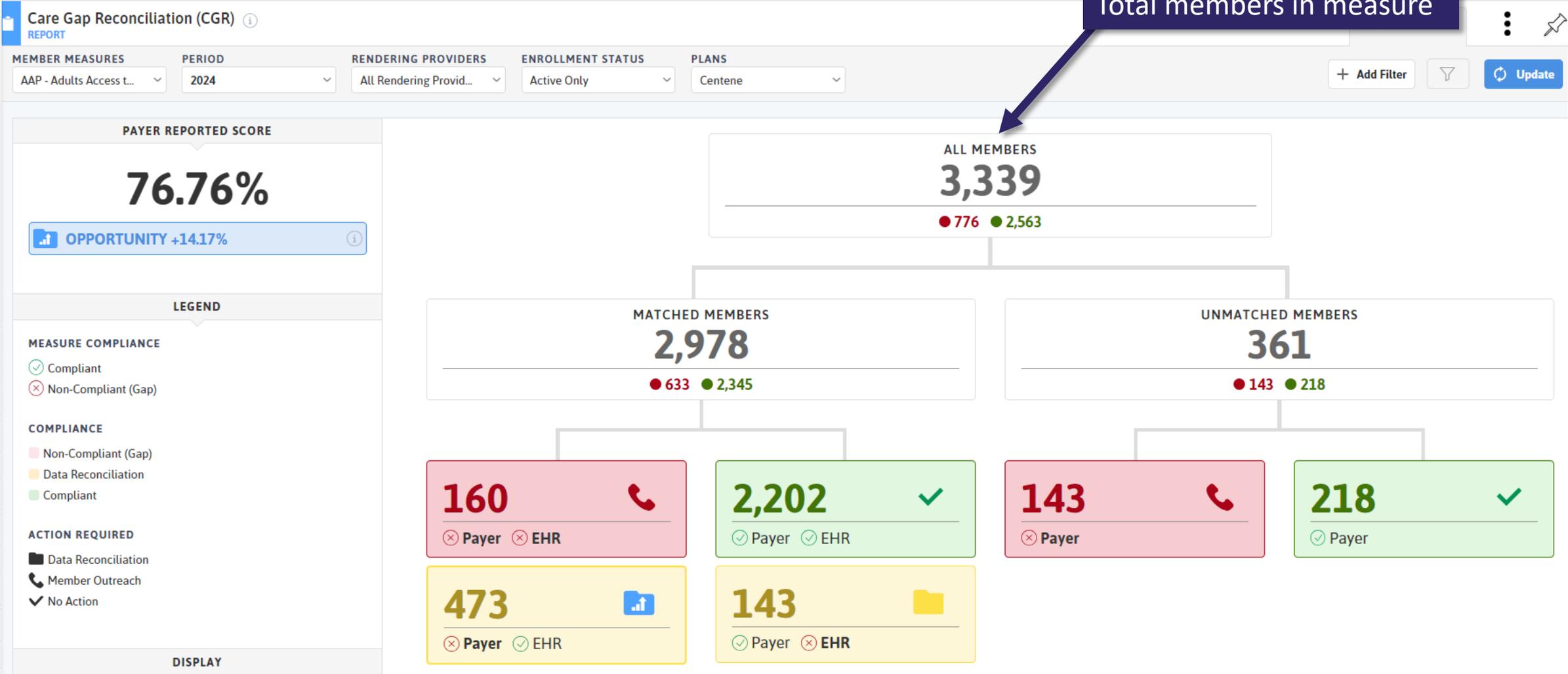
CPT II codes on claims only

Access to payor portals?

Challenge: Data Exchange

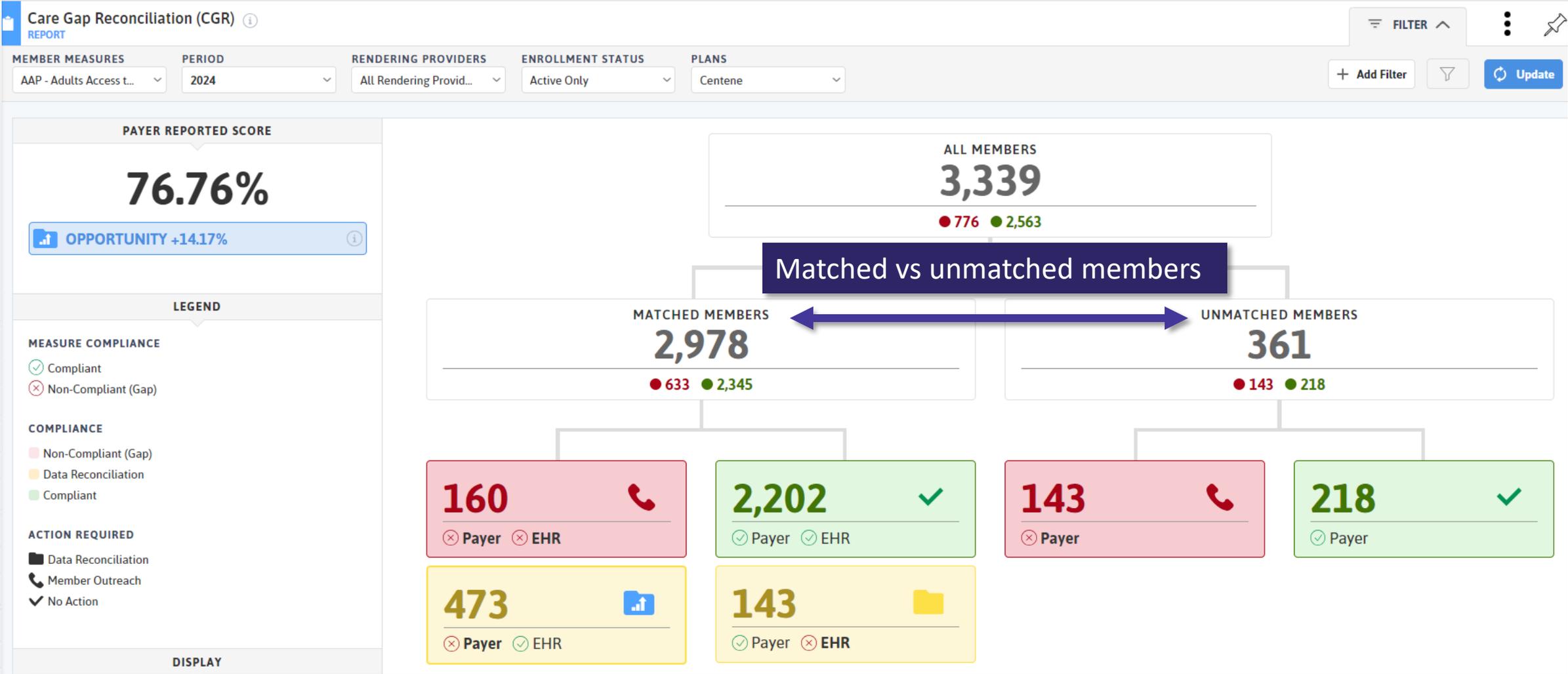


Challenge: Data Exchange

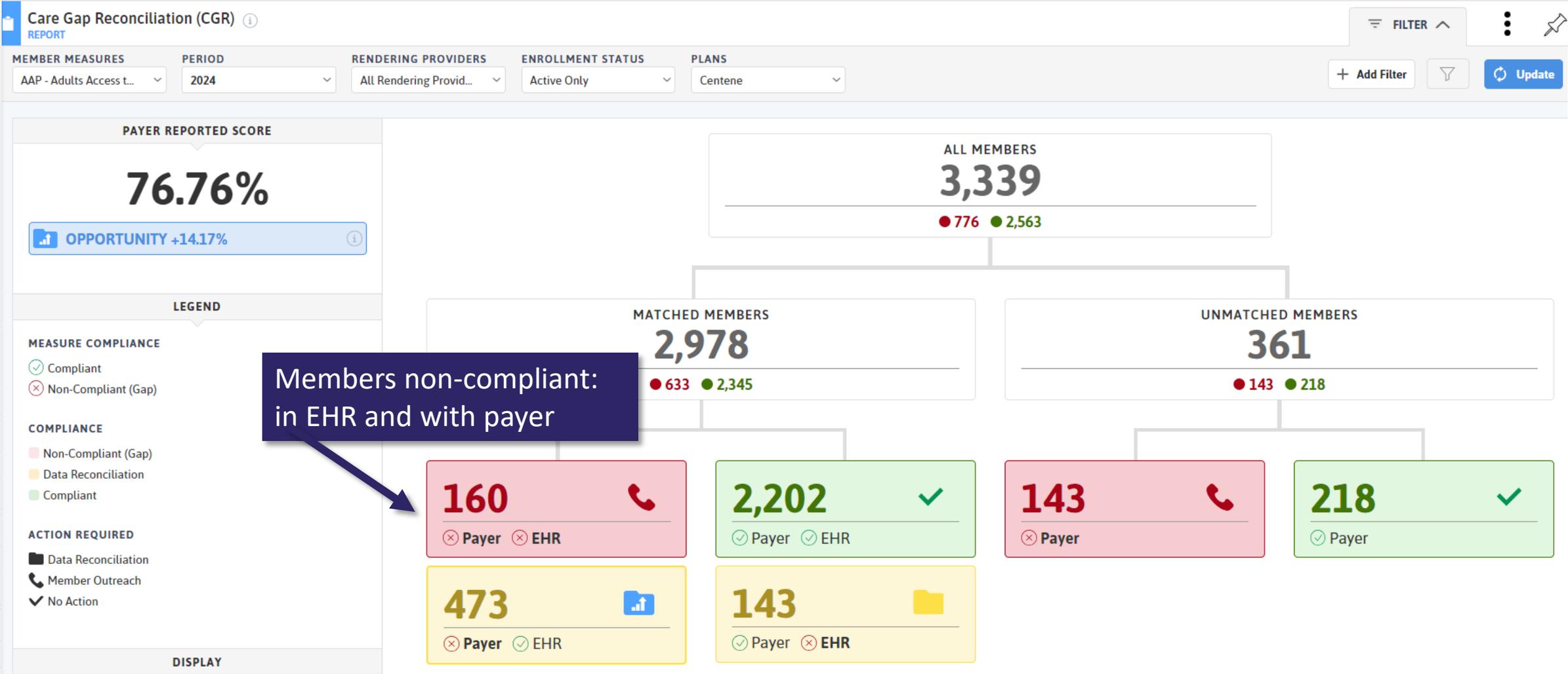


Total members in measure

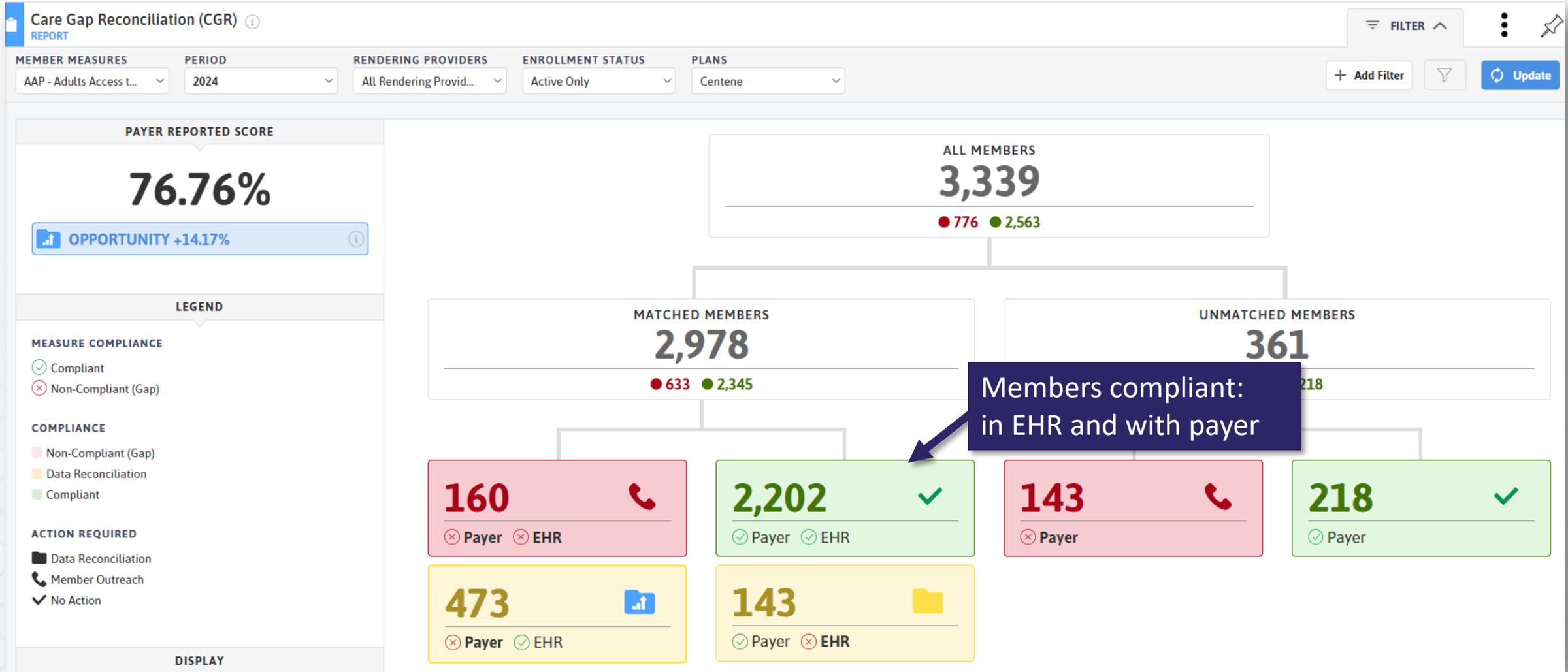
Challenge: Data Exchange



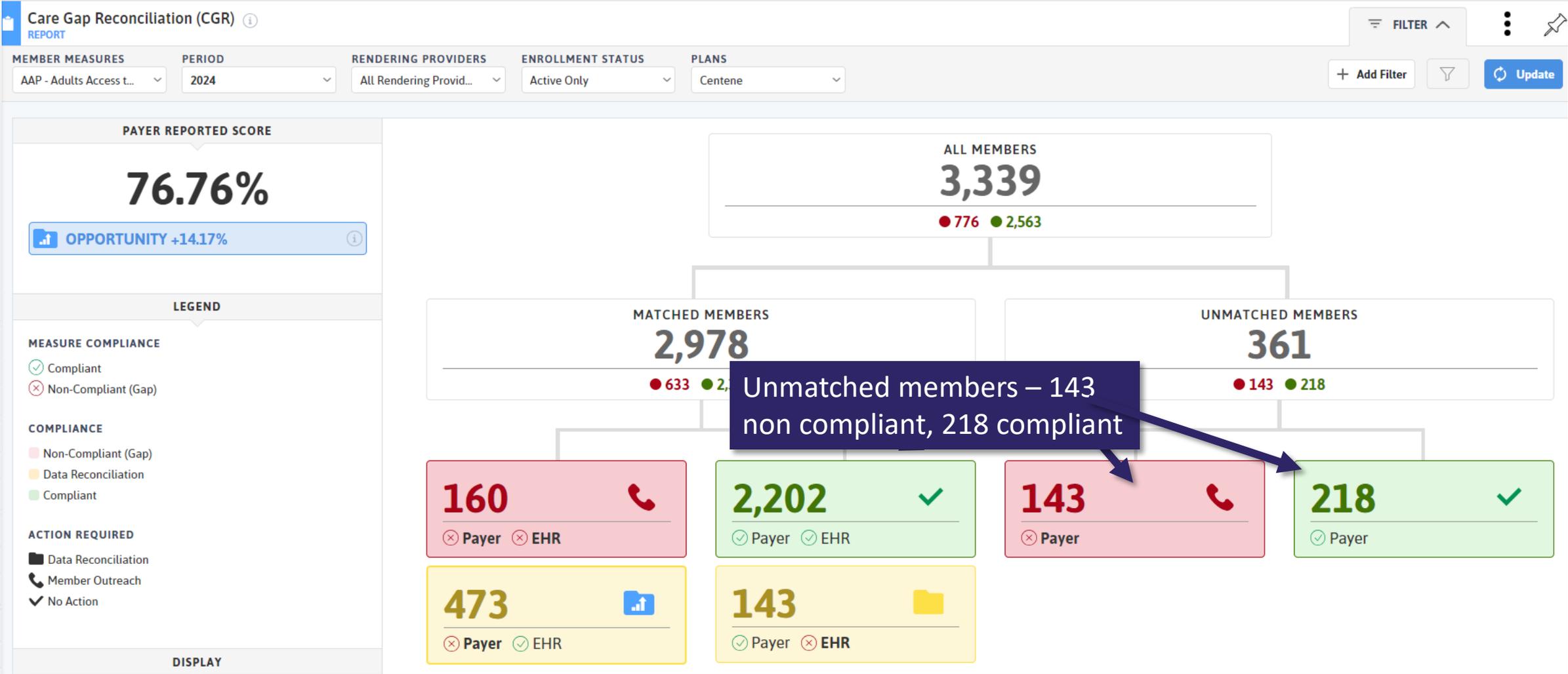
Challenge: Data Exchange



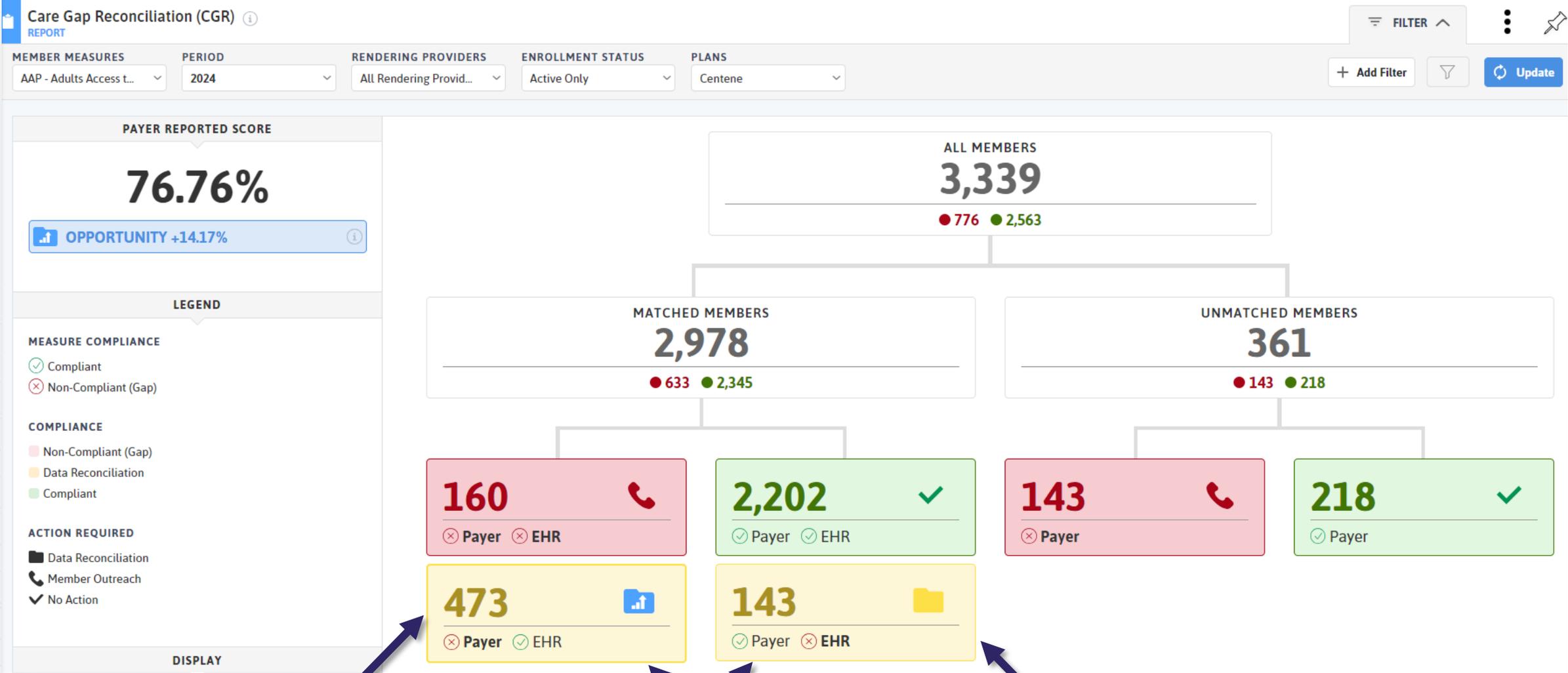
Challenge: Data Exchange



Challenge: Data Exchange



Challenge: Data Exchange

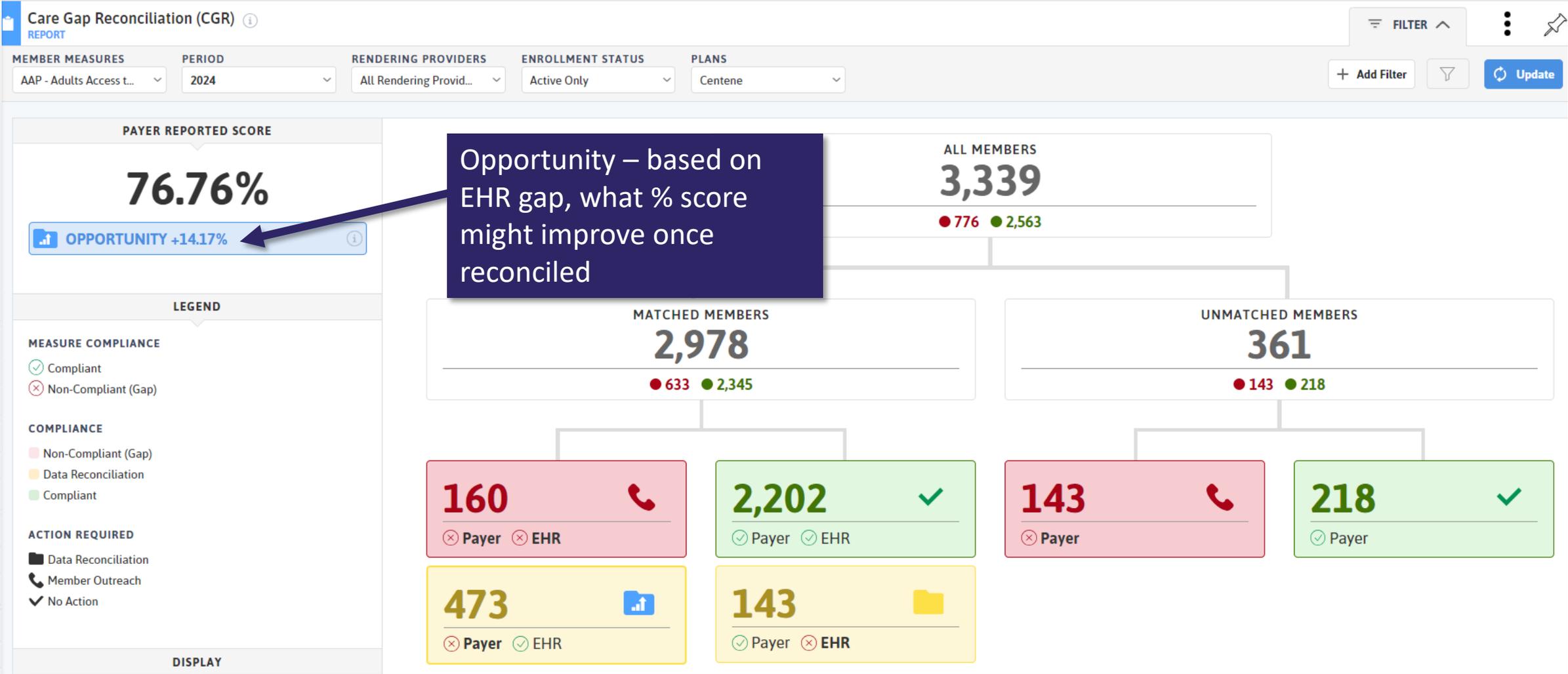


Compliant in EHR, non-compliant with payer

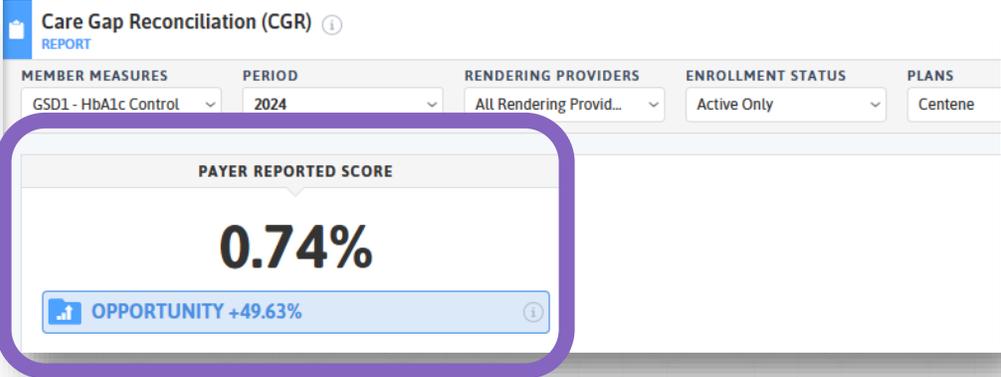
Need to reconcile

Compliant with payer, non-compliant in EHR

Challenge: Data Exchange



Fully Integrated with Centene Medicaid



Completely automated increase of 27%

2023 Earnings: \$2,800
 2023 Potential: \$214,430
 Missed Opportunity: \$211,630
98.7%

Measure	09/24	CY 24	Difference
Adults Access to Care	80.31%	86.32%	6.01%
Breast Cancer Screening	39.50%	44.42%	4.92%
Controlling Blood Pressure	47.64%	68.39%	20.75%
Cervical Cancer Screening	56.12%	59.21%	3.09%
Diabetes HbA1c <8	7.60%	52.63%	45.03%
Child + Adolescent WCV	47.92%	52.68%	4.76%
Childhood Imm - Combo 10	46.67%	43.75%	-2.92%
Imm for Adolescents - Combo 2	18.18%	36.36%	18.18%
Well Child Counseling – BMI	46.81%	64.79%	17.98%
Well Child Counseling - Nutrition	13.83%	27.70%	13.87%

2024 Earnings: \$70,560
 2024 Potential: \$246,660
 Missed Opportunity: \$176,100
71.4%
 Improvement of 27.3%

Benefits of Payer Integration

Patient Matching

Compares enrollment data to EHR data
Can force match patients
Helps with patient leakage

Care Gap Reconciliation

Compares EHR care gap data to insurance plan care gap data

Detailed Member Reports

Includes data on membership, recent ED and IP admits, risk related diagnoses, RAF scores and RAF gaps

Challenge: Provider and Resident Education

8:20 AM Thursday, August 22, 2024 Visit Reason: DYNDA/BP ISSUES

KNOPE, LESLIE MRN: 123456 DOB: 01/07/1975	Sex at Birth: F GI: WOMAN/GIRL SO: straight or heterosexual	Phone: Lang: English	Portal Access: Y Plan: Centene Cohorts: Meridian Medicaid MCO Patients	PCP: DYNDA, MICHAL Payer: MEDICAID MERIDIAN HEALTHCHOICE ILLINOIS CM: Unassigned
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DIAGNOSES (5)

Anxiety	Depression	DM I or II
HTN-E	HyLip	

RISK FACTORS (1)

BMI

SDOH (2)

INSURANCE

ALERT

ALERT	MESSAGE	DATE	RESULT	OWNER
Colon CA 45+	Missing			
BMI F/U Documentation	Missing Follow-up	8/22/2024	Highest BMI: 37.46 (08/22/2024)	Provider
Flu - Seasonal	Missing			
CV High-Risk	Missing			
Tetanus	Due 1		Due Date: 1997-07-28 Most Recent: None	
Eye	Missing			
Foot Exam	Missing			Provider
Well Visit 19+	Overdue	1/12/2022		

OPEN REFERRAL W/O RESULT

OPEN REFERRAL W/O RESULT	SPECIALIST/LOCATION	ORDERED DATE	APPT. DATE
Outpatient FQHC Cardiology Clinic	Cheema MD, Amir N. /	7/11/2024	8/14/2024

Demo Data

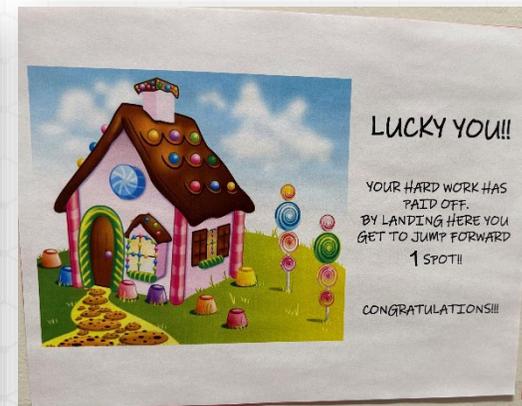
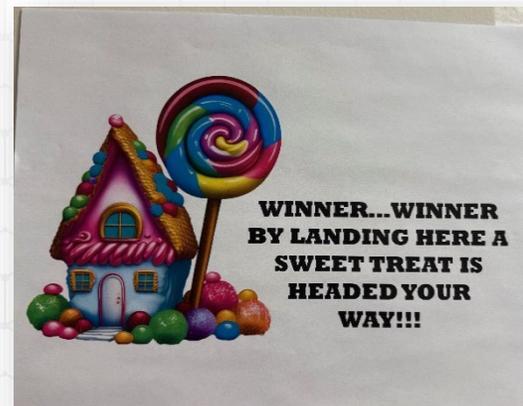
Plan and Cohort on PVP indicate insurance type to providers, residents and clinical staff

Challenge: Provider and Resident Education



2024 DRVS conference gave us ideas on how to make quality education more fun

Challenge: Provider and Resident Education



Challenge: Provider and Resident Education

Edit ✕

SELECTED REPORT **CENTER NAME**

UDS 2024 CQMs SIU Center For Family Medicine

EMAIL SUBSCRIPTION NAME **EMAIL SUBJECT** **STATUS**

2025 UDS Scorecard - Panel Monthly UDS Scorecard Enabled Disabled

EMAIL SUBSCRIPTION FREQUENCY **FILTER SETTINGS** (must be shared filter)

START DATE **START TIME** **SELECTED FILTER**

2/28/2025 06:00 AM 2025 Usual Provider Scorecard

REPEAT **DATES**

Monthly First Monday

RECIPIENTS

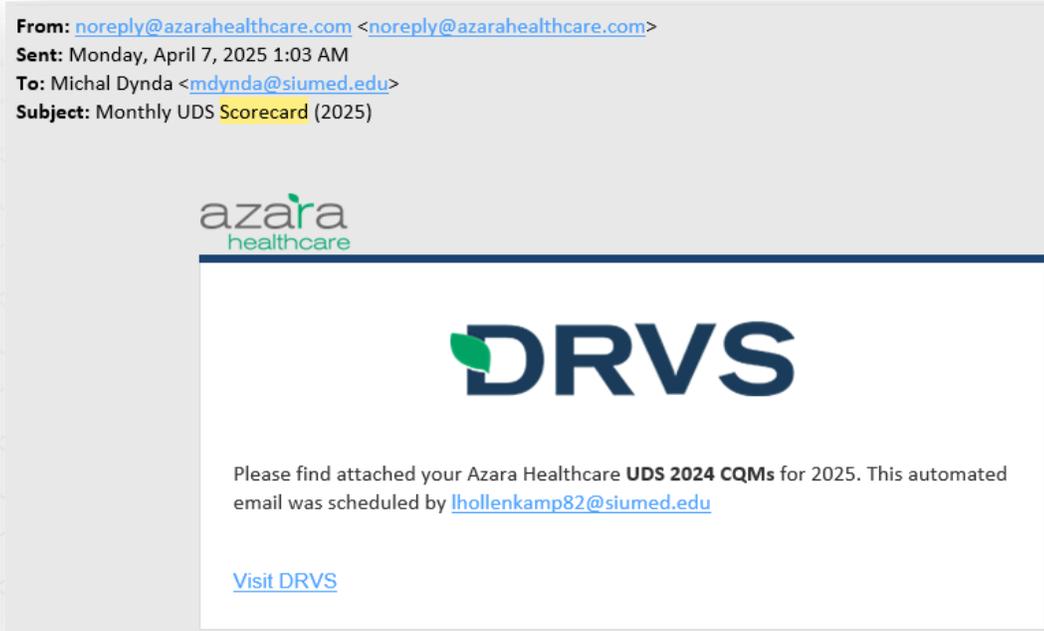
TYPE ⓘ

Usual Provider

PROVIDERS **CC LIST**

PROVIDER	EMAIL
ABDULFATTAH, OMAR	<input type="text" value="oabdulf"/>
ACTIVE, PT TERMINATION	<input type="text" value="noemail"/>
AGAR, SAMANTHA A	<input type="text" value="sagar98"/>
AGGARWAL, SACHIN	<input type="text" value="saggarrw"/>

Created scorecard subscription that sends providers monthly UDS scorecards for their patient panel



SUBSCRIPTION NAME	REPORT NAME	FREQUENCY	NEXT SEND (LOCAL)	LAST SENT (LOCAL)	LAST STATUS
2025 UDS Scorecard - Panel		Monthly	04/07/2025 01:00 AM	04/07/2025 01:00 AM	Successful

Challenge: Provider and Resident Education

WHAT IS UDS?

BREAST CANCER SCREENING

Who: Women ages 50-74
 What: Need a mammogram
 When: Every 27 months
 (2 years + 3 month grace period)



COLORECTAL CANCER SCREENING

Who: Patients ages 45-75
 What: Need a colon cancer screening
 When: It depends on the screening

Screening tests and timeframes:

FOBT test: valid for current calendar year
 Cologuard test: valid for 3 years
 Colonoscopy: valid for 10 years



CERVICAL CANCER SCREENING

Who: Women ages 21-64
 What: Need a cervical cancer screening
 When: It depends on the screening

Screening labs and timeframes:

Women ages 21-64 with cervical cytology: valid for 3 years
 Women ages 30-64 with a cervical HPV test: valid for 5 years



CHILD BMI ASSESSMENT



Who: Patients age 3-17
 What: Need BMI, nutrition and physical activity counseling
 When: Annually

What needs to be documented?

Height, weight and BMI percentile
 Counseling for nutrition
 Counseling for physical activity
 All 3 must be documented to meet the measure!

ADULT BMI ASSESSMENT

Who: Patients age 18+ with a BMI >25 or <18.5
 What: Need a documented follow up plan
 When: Annually

What qualifies as a follow up plan?

Must be based on BMI and specific to the patient.
 Follow up plan can be documented under Activity or Nutrition section or an order for nutrition/weight loss clinic.



The UDS report covers all FQHC data: sessions data, claims data, clinical quality data, FTEs, finances, etc.

When you hear the term UDS measures around the clinic, we are referring to clinical quality metrics (CQMs)

A GUIDE TO THE UNIFORM DATA SYSTEM REPORT THAT FQHCs ARE REQUIRED TO SUBMIT EVERY YEAR

THE BIGGEST IMPACT PROVIDERS AND NURSES CAN HAVE ON UDS IS TO HELP ACHIEVE HIGH SCORES ON OUR CQMS

Understand that the measures have different requirements

The data for these measures is pulled from Touchworks

The data must be documented in set ways so it can be pulled for reports

Data needs to be discrete
 No free text or generic document types

HOW YOU DOCUMENT IS VERY IMPORTANT!

SOME MEASURES ARE MET BY COMPLETING A SERVICE IN A CERTAIN TIME FRAME:

- Colorectal Cancer Screening
- Breast Cancer Screening
- Cervical Cancer Screening
- Depression Screening
- HIV Screening
- Tobacco Use & Counseling
- Adult BMI Assessment
- Child BMI Assessment
- Childhood Immunization
- Dental Sealants for Children

SOME REQUIRE MEETING BENCHMARKS:

- Controlling High Blood Pressure
- Depression Remission at 12 Months
- Diabetic A1c

SOME ARE MET BY TAKING MEDS:

- Statin Therapy
- IVD and Aspirin Use

CHILDHOOD IMMUNIZATION STATUS

Who: Children turning 2 years old
 What: Need to receive a specific set of vaccines
 When: By the end of their 2nd year



VACCINES NEEDED:

- | | |
|---------------|---------------------|
| 4 DTap | 1 chicken pox (vzv) |
| 3 polio (IPV) | 4 pneumonia (PCV) |
| 1 MMR | 1 Hep A |
| 3 or 4 Hib | 2 or 3 rotavirus |
| 3 Hep B | 2 influenza |

DEPRESSION REMISSION AT 12 MONTHS +/- 60 DAYS

Who: Patients with a dx of depression and a PHQ-9 score >9
 What: Need to achieve remission
 When: Within 12 months +/- 60 days from the initial PHQ-9

What qualifies as remission?

Remission is considered a follow up PHQ-9 scored <5 within 12 months +/- 60 days



DEPRESSION SCREENING

Who: Patients ages 12+
 What: Need a depression screening, and if positive, have a documented follow up plan
 When: Annually

What qualifies as a follow up plan?

Referral to behavioral health
 Pharmacological interventions
 Suicide risk screening

IVD & ASPIRIN USE



Who: Patients 18+ with prior AMI, CABG or PCI or a diagnosis of ischemic vascular disease
 What: Need to take aspirin or another antiplatelet
 When: Actively during the year

STATIN THERAPY

Who: Patients with ASCVD, elevated LDLs, hypercholesterolemia or diabetes
 What: Need to be taking a statin
 When: Actively during the year



Note: Document any intolerance to statins in allergy field!



DIABETIC A1C CONTROL

Who: Diabetic patients age 18-75
 What: Need a documented A1c <9
 When: At their most recent lab

Note: The most recent A1c is the only A1c that is counted. This is an inverse measure - lower score is better!

CONTROLLING HIGH BLOOD PRESSURE

Who: Hypertensive patients age 18-85
 What: Need a BP <140/90
 When: Their most recent appointment



Note: The most recent BP is the only BP that is counted.

TOBACCO SCREENING AND INTERVENTION

Who: Patients age 18+
 What: Need to be screened for tobacco use and counseled if a tobacco user
 When: Annually



Note: Patients identified as tobacco users must have documented cessation or an rx for a cessation drug annually.

HIV SCREENING

Who: Patients age 15-65
 What: Need to be screened for HIV
 When: Once during lifetime

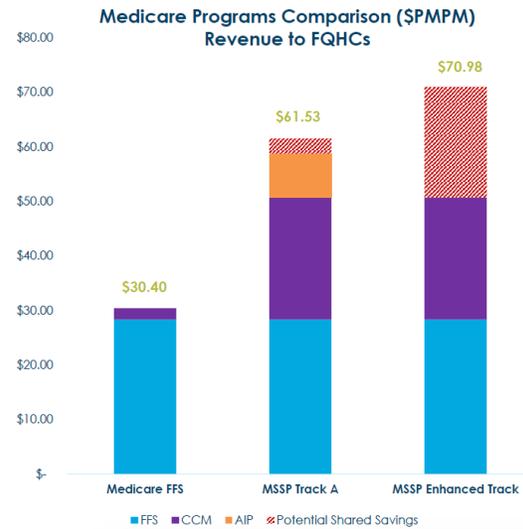


Created a 4ft by 6ft UDS poster explaining what UDS is, measure species and how different clinical staff can help.

Hung in main clinical hallways and breakrooms.

MSSP ACO

Financial Modeling: MSSP A serves as a glidepath for risk expansion



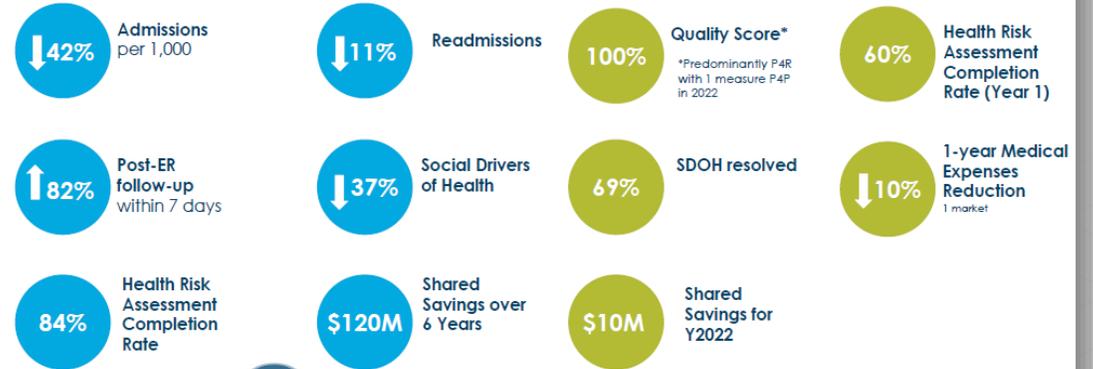
Per 1,000 patients	Medicare FFS	MSSP Track A	MSSP Enhanced Track
Fee-for-service (FFS)* Total Revenue	\$340,000 \$28.33 PMPM	\$340,000 \$28.33 PMPM	\$340,000 \$28.33 PMPM
Chronic Care Management (CCM)* Assume 90 patients at \$23 PMPM	\$24,840 \$2.07 PMPM	\$268,800 \$22.40 PMPM	\$268,800 \$22.40 PMPM
Advanced Investment Payment (AIP)	-	\$96,000 \$8.00 PMPM	-
Potential Shared Savings Revenue	-	\$33,600** \$2.80 PMPM	\$243,000** \$20.25 PMPM
Estimated Revenue for 10K Patients	\$3,648,400	\$7,384,000	\$8,518,000
Difference from FFS		+ \$3,735,000	+ \$4,869,600

MSSP Track A Assumptions
SS to FQHCs: 30% out of 40% of shared savings
Savings Rate: 4%
AIP: \$8.00 PMPM (60%)

MSSP Enhanced Track Assumptions
SS to FQHCs: 38% out of 75% of shared savings
Savings Rate: 6%

Approached by Medical Home Network and invited to participate in the new Medicare Shared Savings Program ACO they were forming

Proven Model & Results: Medicaid and Medicare Outcomes



Target 3 -7% savings rate with care transformation activities

MSSP Track A P&L modeling Assumptions

Assumption	Value	Notes
Lives	4,205	
FFS Revenue (PMPM)	\$ 28	assume 3 visits in a year
Benchmark	\$ 1,337	modeling using CMS claims data
Qualifying AIP	\$ 13	MHN Historical MSSP A experience

MSSP Track A model assumptions

CCM Qualified Population	40%	40% of Medicare population meets multiple chronic conditions billable criteria
Available Shared Savings	40%	Available Shared Savings Track A
Shared Savings to FQHC	55%	
AIP to FQHC	60%	60% of qualified Advanced Investment Payments; AIP is netted out of Shared Savings

FQHC or CIN P&L

PMPM	3%			5%			7%		
		\$	\$	\$	\$	\$	\$	\$	\$
Savings Rate									
FFS Revenue	\$	28.3	\$ 28.3	\$ 28.3	\$ 1,429,700	\$ 1,429,700	\$ 1,429,700	\$ 1,429,700	\$ 1,429,700
CCM Enhanced Payments	\$	22.4	\$ 22.4	\$ 22.4	\$ 1,130,304	\$ 1,130,304	\$ 1,130,304	\$ 1,130,304	\$ 1,130,304
Shared Savings PMPM (including AIP)	\$	8.8	\$ 14.7	\$ 20.6	\$ 445,269	\$ 742,115	\$ 1,038,961	\$ 1,038,961	\$ 1,038,961
TOTAL FQHC P&L for Medicare FFS	\$	59.6	\$ 65.4	\$ 71.3	\$ 3,005,273	\$ 3,302,119	\$ 3,598,965	\$ 3,598,965	\$ 3,598,965
INCREMENTAL MSSP Value	\$	31.2	\$ 37.1	\$ 43.0	\$ 1,575,573	\$ 1,872,419	\$ 2,169,265	\$ 2,169,265	\$ 2,169,265

ACO Reported Measures (CQMs)	40 th Percentile*	Top Decile*
Diabetes: Hemoglobin A1c (HbA1c) Poor Control (>9%)	60.00%	≤10%
Screening for Depression and Follow-Up Plan	96.65%	100%
Controlling High Blood Pressure	40.00%	≥90%

CMS Calculated Metrics

Hospital-wide, 30-day, all-cause unplanned readmissions
Risk standardized, all-cause unplanned admissions for multiple chronic conditions

CAHPS Patient Engagement and Experience Survey



MSSP ACO

Created a static cohort using alignment file provided by partner Medical Home Network

Predominant Conditions DASHBOARD

PERIOD: TY March 2025 | RENDERING PROVIDERS: All Rendering Provid... | COHORTS: Medicare ACO

3,388

Predominant Conditions

Risk Distribution

Predom Cond based on Primary Care Visits

PATIENT DIAGNOSES	NUMERATOR	% TOTAL
Acute Myocardial Infarction	58	0.2%
Alcohol Disorder	64	0.3%
Alcohol/Substance Dependency	183	0.7%
Anxiety	1,279	5.2%
Arteriosclerosis/Cardiovascular Disease (ASCVD)	997	4.1%
Asthma	497	2.0%
Atrial Fibrillation/Flutter (ICD-9 codes)	474	1.9%
Attention-deficit hyperactivity disorders	57	0.2%
Autism Spe		
Bipolar Dia		

Ethnicity

ETHNICITIES	NUMERATOR
Another Hispanic, Latino/a, or Spanish Origin	5
Hispanic, Latino/a, or Spanish Origin Combined	5
Mexican, Mexican American, Chicano/a	2
Not Hispanic, Latino/a, or Spanish Origin	3,103
Unreported/Choose Not to Disclose Ethnicity	273
Totals	3,388

Shows up on PVP – helpful for providers

Visit Reason: LONG APPOINTMENT Mirocha/Med refill

Phone: | Portal Access: N | PCP: MIROCHA, NICHOLE JOY
 Lang: English | Cohorts: Medicare ACO | Payer: MEDICARE PART B
 Risk: Low (9) | CM: Unassigned

ALERT	MESSAGE	DATE	RESULT	OWNER
Colon CA 45+	Overdue	4/17/2023	Negative	
A1c Order	Due Soon	5/3/2024	6.2	Provider
Hep C	Missing			
HIV Order	Missing			Provider
LDL	Overdue	3/29/2023	107	
CKD Screening - DM	Overdue	3/30/2023	Low Risk	
Depression Screen	Overdue	12/1/2023	Positive	MA/LPN/RN
Tobacco Counseling	Overdue	6/16/2023		Provider
Eye	Missing			
Foot Exam	Overdue	6/16/2023		Provider
Well Visit 19+	Overdue	3/28/2023		

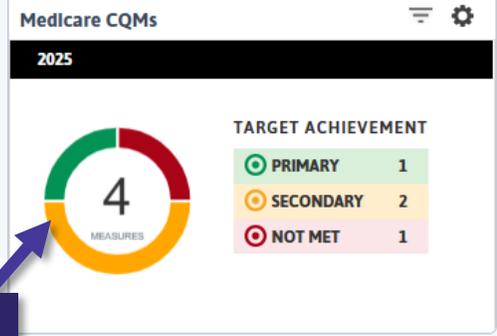
Created a custom dashboard focused on ACO specifics

PERIOD: March 2025
RENDERING PROVIDERS: All Rendering Provid...

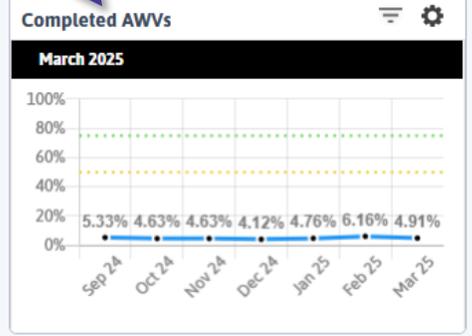
FILTER ^

Quality Measures Scorecard

2025	MEASURE	RESULT	NUM	DENOM	EXCL	GAP	2TGT
	Breast Cancer Screening (CMS 125v12)	58.3%	287	492	49	205	9
	DM A1c > 9 or Untested (CMS 122v12)	49.8%	202	406	34	202	81
	HTN Controlling High BP (CMS 165v12)	66.9%	719	1,075	169	356	34
	Depr Scrn & Follow-Up (CMS 2v13)	80.3%	1,399	1,742	119	343	0



Encounters and AWVs

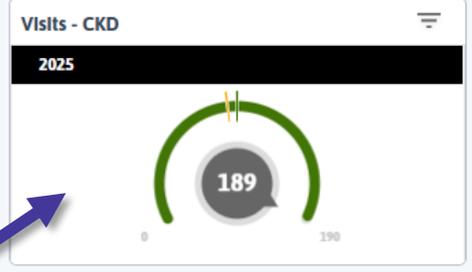
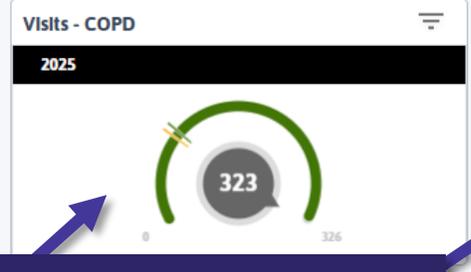


CQMs and completed targets

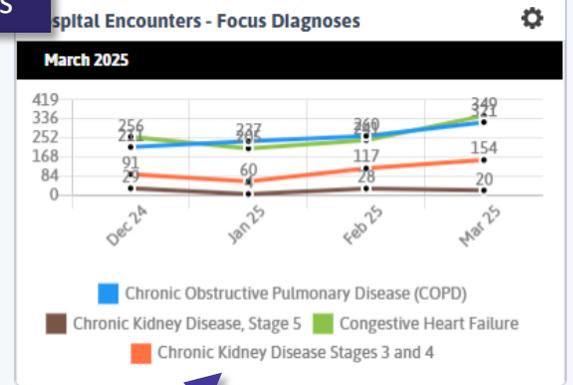
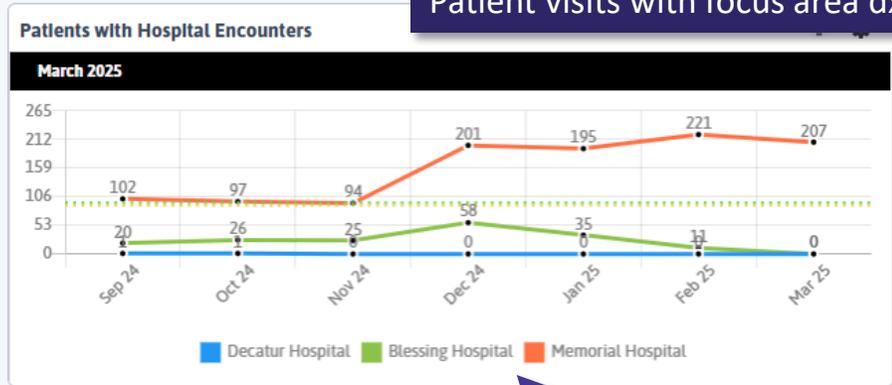
Scorecard by Site

2025

RENDERING_LOCATION	BREAST CANCER SCREENING (CMS 125V12)	DM A1C > 9 OR UNTESTED (CMS 122V12)	HTN CONTROLLING HIGH BP (CMS 165V12)	DEPR SCR N & FOLLOW-UP (CMS 2V13)
FCM FQHC CARBONDALE	65.2%	38.5%	77.4%	96.9%
FCM FQHC DECATUR	56.2%	44.3%	55.6%	83.6%
FCM FQHC HEALTHY AGING AND WELLNESS	33.3%	50.0%	61.9%	20.7%
FCM FQHC JACKSONVILLE	33.3%	28.6%	59.1%	92.6%
FCM FQHC LINCOLN	66.7%	42.9%	75.0%	13.6%
FCM FQHC QUINCY	50.7%	42.6%	68.4%	79.9%
FCM FQHC SPFLD	62.6%	54.1%	69.3%	79.7%
FCM FQHC TAYLORVILLE	52.9%	70.6%	71.1%	94.2%
FCM FQHC-INTEGRATED WELLNESS CENTER	38.9%	52.2%	74.4%	94.4%
MED GIM FQHC SPRINGFIELD	63.5%	58.6%	64.4%	91.2%



Patient visits with focus area dxs



MSSP ACO

Scorecard grouped by location

ACO wide hospital encounters and focus dx hospital encounters

Then and Now

Reports from EHR calendar quarter at a time, requiring manual manipulation in Excel



Standard and customizable scorecards to track progress, refreshed daily

Patient level detail available in Excel, but manual review and calculation of measure compliance



Patient level detail for all reports and measures

Any customizations done manually in Excel, tons of pivots and formulas



Options to customize dashboards and reports by provider, locations, plan + more

Document upload in portal or manual chart scrub



Automated options to close care gaps with payers

Lack of cohesive quality education, resources or accountability options

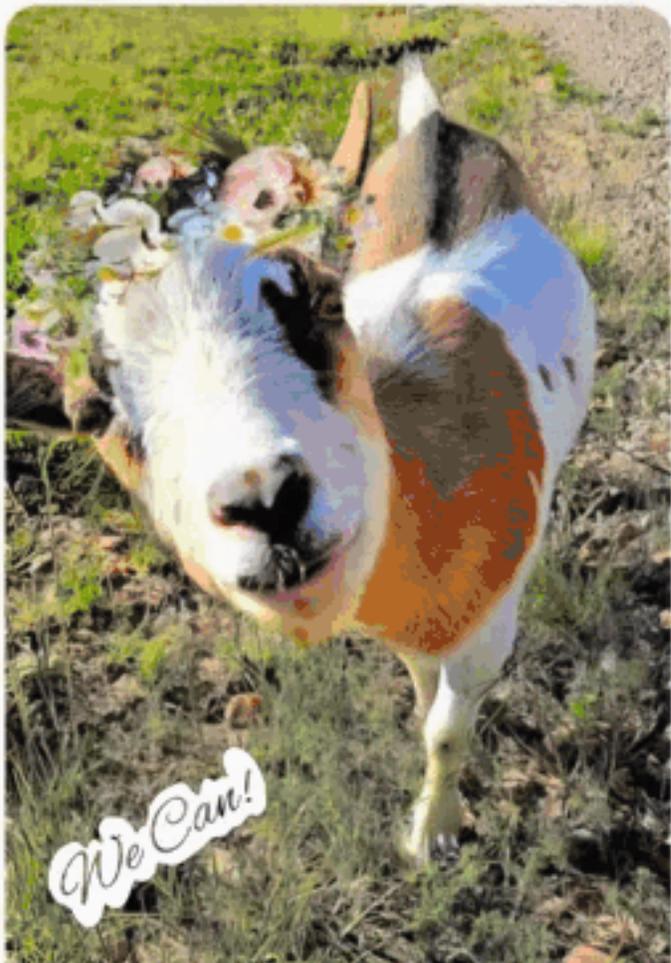


FQHC-wide standardized quality education, access to data and easy accountability

What's next?

- Azara Patient Outreach
 - Tech complications related to accessing data for patients who declined texting
 - Operational complications related to having multiple sites with their own phone number
- Working with local hospitals to map their lab data to DRVS
 - Opened an Express Care – more patients seen without primary care related data
 - Help with UDS and VBC related care gaps
 - Helps prevent repeat labs or screenings
- Tracking and reconciling payments
 - Have no existing process to track payments and reconcile payment amounts with expected reimbursement
- Annual wellness visits, coding opportunities, chronic care management program
- Inclusion of revenue as part of our mission and strategy

You And Me ...
WE GOAT THIS!



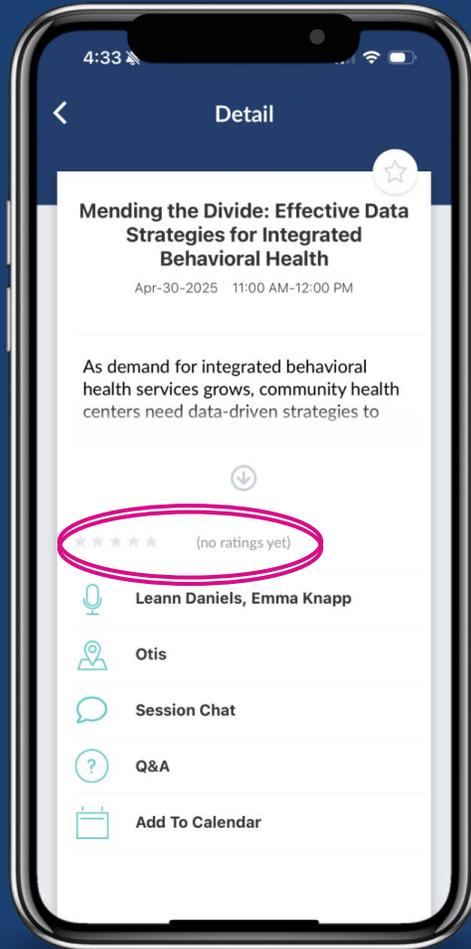
Questions?



We want to hear from you!

Click on the session from your agenda in the conference app.

Click the stars in the center of your screen to rate and provide feedback.



Quick and Easy



Provide brief feedback or ideas



Rate the session and the speaker(s)



Help us continue to improve

Achieve, Celebrate, Engage!

ACE'd it? Share your DRVS success story and become an Azara ACE!

Show your organization has used DRVS to **A**chieve measurable results, **C**elebrate improvement in patient health outcomes, and effectively **E**ngage care teams and/or patients. Stories should showcase how DRVS helped your organization overcome a challenge, the tools and solutions used to drive improvement and details of the successes that resulted from your initiatives. ACEs should be able to provide examples that quantify quality improvement, cost savings, operational efficiency or patient health improvement.

Benefits:

- Azara will help tell your story and provide a client-branded version for your use
- Potential to create a 2-4 minute video or hour-long Azara-hosted webinar
- Potential to be featured at next year's Azara User Conference
- Win Azara swag!

Submit your success story by completing the form [at this link](#).

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Thanks for attending!

